



**DR. M.P.S. MEMORIAL COLLEGE OF  
BUSINESS STUDIES, AGRA**

**SUBJECT: Principles of Management  
CLASS: BBA 3 SEM**

**IMPORTANT QUESTIONS OF ODD SEM EXAMS JAN  
2022**

1. EXPLAIN MANAGEMENT PRINCIPLES IN DETAIL.
2. WHAT SKILLS AND ROLES DOES A MANAGER NEED TO HAVE IN THE COMPANY? EXPLAIN.
3. DIFFERENTIATE BETWEEN MANAGEMENT AND ADMINISTRATION.
4. WHAT IS THE PROCESS OF DEVELOPMENT OF MANAGEMENT THOUGHT?
5. EXPLAIN PLANNING IN DETAIL.
6. WHAT ARE THE VARIOUS TYPES OF PLANS ? EXPLAIN.
7. EXPLAIN STEPS TAKEN IN PROCESS OF PLANNING.
8. WHAT IS BUSINESS FORECASTING ? WHAT IS ITS NEED? WHAT ARE THE STEPS IN IT?
9. WHAT IS MBO? WHAT ARE THE MERITS AND DEMERITS OF IT?
10. EXPLAIN STEPS TAKEN IN PROCESS OF DECISION



## **MAKING.**

- 11. DISCUSS CONCEPT OF ORGANISATION WITH ITS NATURE AND PROCESS.**
- 12. EXPLAIN DEPARTMENTATION IN DETAIL.**
- 13. WHAT ARE THE MAIN FEATURES OF FORMAL AND INFORMAL ORGANISATION?**
- 14. EXPLAIN ROLE OF LEADERSHIP IN MODERN BUSINESS.**
- 15. EXPLAIN MASLOW'S MOTIVATION THEORY.**
  
- 16. DISCUSS BASIC STEPS OF CONTROLLING.**
- 17. EXPLAIN VARIOUS TYPES OF CONTROLLING TECHNIQUES.**

**Happy Learning!!**  
**- Assistant Professor**  
**By Shweta Sharma**

